


**Mike Griffiths**  
 Speed-bumps and Potholes on the Road from Projects to Products




**Presenter Background**


Consultant, Author and Trainer

- >30 years IT experience on defense, finance, digital products
- 20 years agile consulting, coaching, training




**Agile Experience**

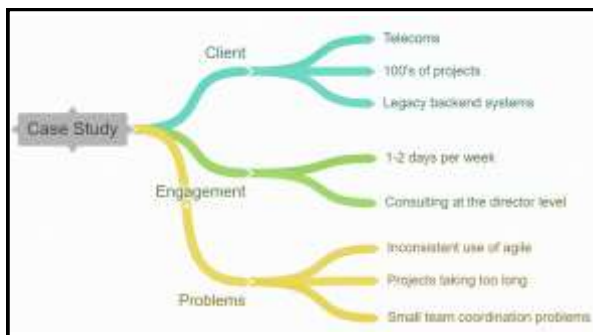
- Helped create Agile approach DSDM in 1994
- 25 years agile project experience (DSDM, FDD, XP, Scrum)
- Board director of Agile Alliance and APLN
- Trainer and presenter Agile Conference 2001-2019
- Author and co-author of several agile books




**Resources**



Quantifying Dependency Problems      Visualizing Dependency Problems      Product vs. Project Development



**Why Small Teams?**

Physical Work vs Knowledge Work

	Physical Work	Knowledge Work
Examples:	Picking apples, Moving dirt, Welding pipeline	Developing software, Designing new products, Filmmaking, Educational design
Nature	Tangible, Visible, Atoms (physical)	Intangible, Invisible, Bits (informational)
Ability to Scale	Easy	Difficult
Adding more people: Time	Work completes earlier	Work completes later
Adding more people: Costs	Costs increase linear	Costs increase non-linear
Economies of Scale	Positive	Negative

Physical Work has economies of scale  
 Knowledge Work has diseconomies of scale

### Why Small Teams?

1. Diseconomy of scale
  - Adding more people does not make it go faster
  - More people adds communications overhead
  - More people just makes it cost more
2. Knowledge work based on solving problems and sharing information
3. Knowledge work is driven by Communication

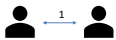
### Why Small Teams?



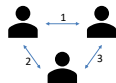
- Face-to-Face communication:
- Fast
  - Cheap
  - Allows for Q&A
  - Conveys body language and emotions
- Does not scale well

### Why Small Teams?

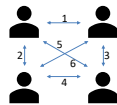
Number of communication channels =  $N(N-1)/2$



2 people, 1 comm. line

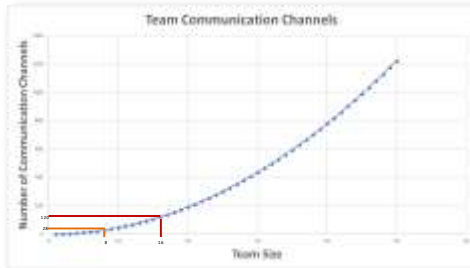


3 people, 3 comm. lines



4 people, 6 comm. lines

### Why Small Teams?



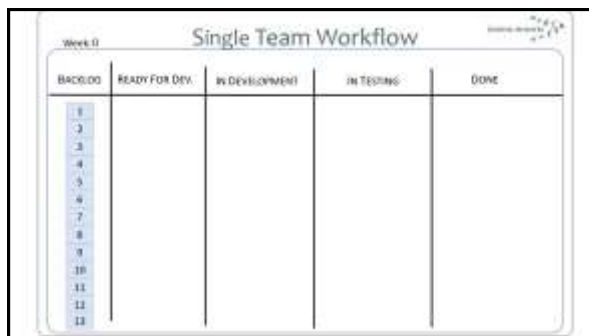
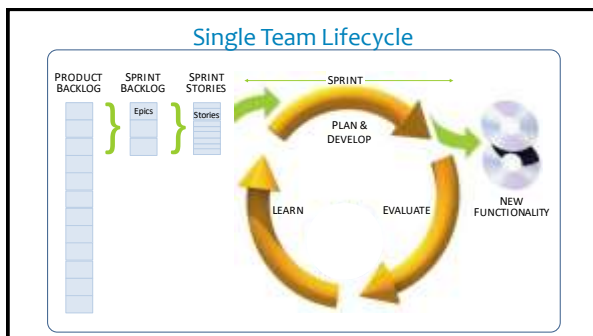
- Team of 8 people, 28 comm. lines
- Team of 16 people, 120 comm. lines



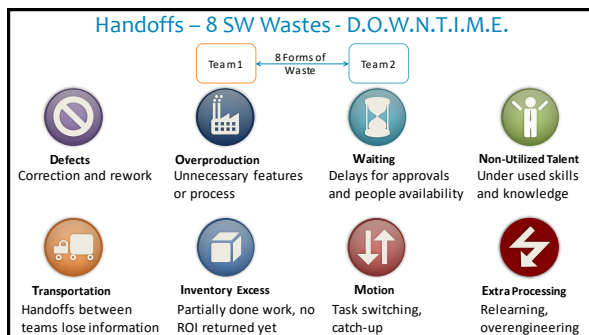
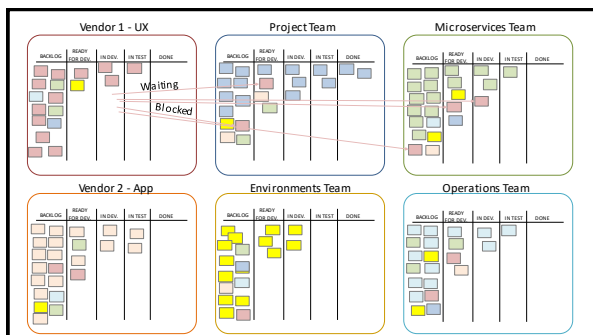
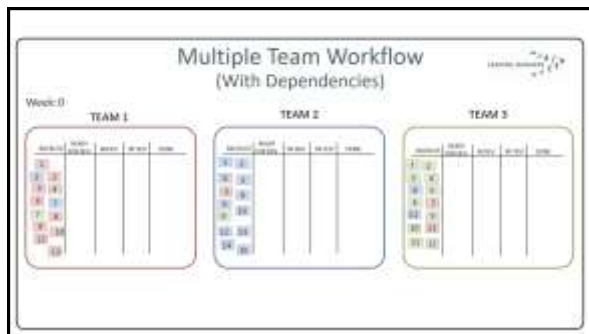
Two Pizza Teams  
5-9 people – Miller's Law

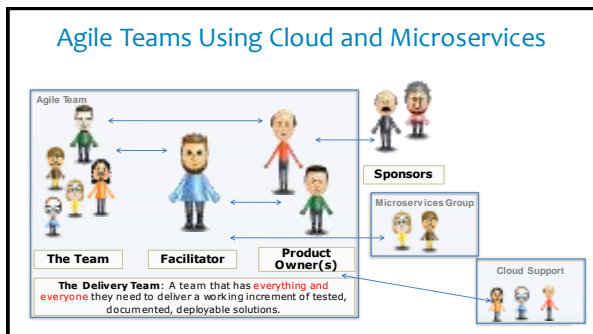
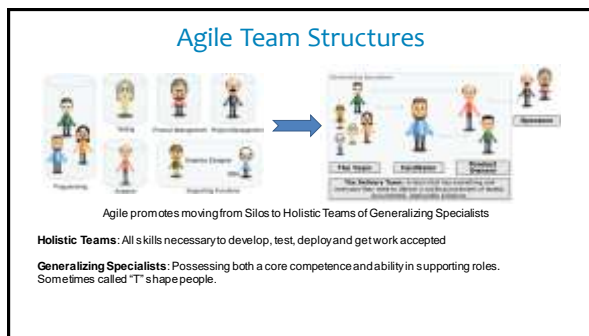
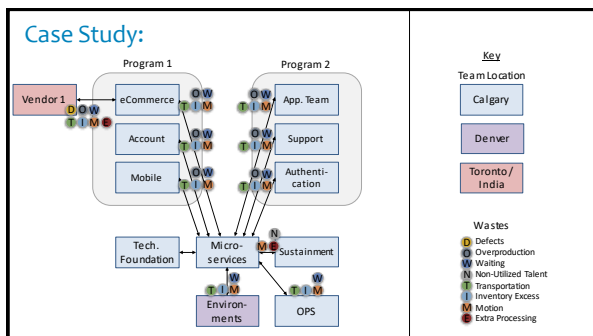
### Local Optimization

- Goldilocks Team Size
- Not too big – Smooth communications
  - Not too small – Few handoffs
- Optimized for team performance

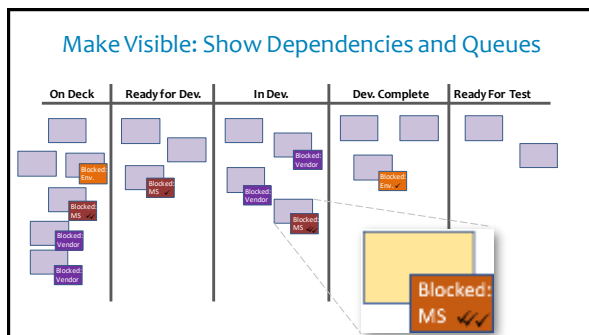


- ### Agenda
1. Single Team Flow ✓
  2. Multi-Team Dependency and Handoff Issues
  3. Solving Dependency Issues

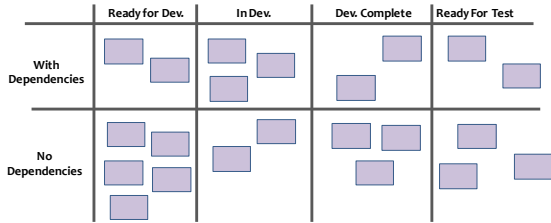




- ### Solving Dependency Problems
- 1) Visibility:** Make dependencies, blockers and queues visible
  - 2) Metrics:** Measure # of dependencies, durations of blocked items, lengths of queues
  - 3) Expedite:** Assign people to unblock stuck work, focus on items with most dependencies
  - 4) Merge teams:** Consider fewer, larger teams to improve workflow
  - 5) Move from Projects to Products:** Restructure for long term value delivery
    - Major reduction in handoff/waste
    - Knowledge is retained and developed
    - Investment focused on long term employees
    - Vendor costs minimized
- Easy but Limited (items 1-3)
- Difficult but Better (items 4-5)



### Make Visible: Show Dependencies and Queues



### Metrics:

Tracked and Reported:

- Measure # of dependencies
- Durations of blocked items
- Lengths of queues

### Expedite Blocks:

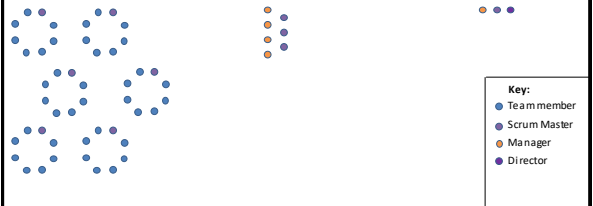
Assign people to unblock stuck work, focus on items with most (critical) dependencies



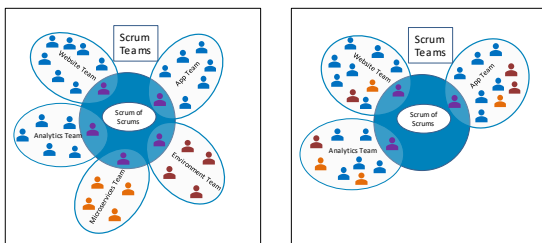
- Need sufficient authority and connections to resolve problems
- Have a clear escalation path

### Expedite Blocks:

Level 0 - SM as Team Impediment Remover (Daily at Stand-Up) → Level 1 - Management Team escalation beyond teams (Daily Optional at 12:00) → Level 2 - Director escalation beyond department (When needed)

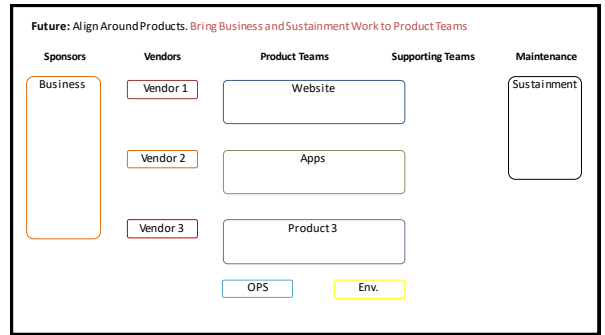
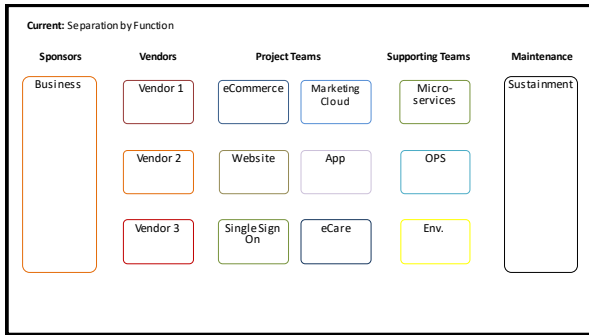


### Merge Teams:



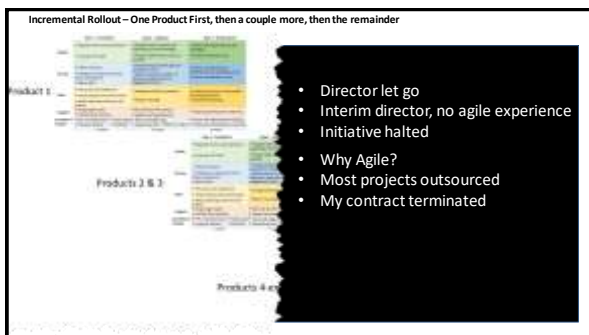
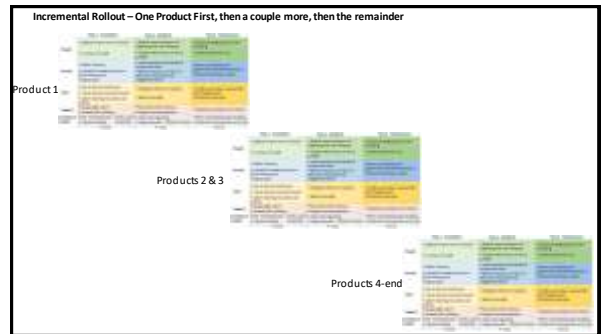
### Switch from Projects to Products

1. Organizational Changes
2. Business Engagement
3. Budgeting and Planning



**An Iterative and Incremental Approach to Transitioning to Agile Product Development**

	Step 1 - Foundation	Step 2 - Adoption	Step 3 - Development
<b>People</b>	<ul style="list-style-type: none"> <li>Organize teams around products</li> <li>Co-locate Calgary staff</li> </ul>	<ul style="list-style-type: none"> <li>Support teams towards self organizing and self managing</li> <li>Vendor staff onsite as much as possible</li> </ul>	<ul style="list-style-type: none"> <li>Teams self organizing</li> <li>Vendor staff onsite only</li> </ul>
<b>Process</b>	<ul style="list-style-type: none"> <li>Define Products</li> <li>Establish foundational metrics (roles, behaviours)</li> <li>Robust DoD</li> </ul>	<ul style="list-style-type: none"> <li>Create product ownership and architecture roles</li> <li>Metrics based on number of deliveries, experiments, &amp; engagement levels</li> </ul>	<ul style="list-style-type: none"> <li>Teams running frequent experiments and a adapting process</li> <li>Product Roadmaps in place</li> </ul>
<b>Tools</b>	<ul style="list-style-type: none"> <li>Set up Jira and Confluence</li> <li>Create product and team boards</li> <li>Agree reporting structures and process</li> </ul>	<ul style="list-style-type: none"> <li>Integrated Product roadmaps</li> <li>Report manually</li> </ul>	<ul style="list-style-type: none"> <li>Implement product and portfolio road-mapping tools</li> <li>Automate reporting</li> </ul>
<b>Support</b>	<ul style="list-style-type: none"> <li>Assign Agile coach</li> <li>Provide Team training</li> </ul>	<ul style="list-style-type: none"> <li>More SM and PO training</li> <li>Support and development</li> </ul>	<ul style="list-style-type: none"> <li>Ongoing coaching and mentoring</li> </ul>
<b>Acceptance Criteria</b>	<ul style="list-style-type: none"> <li>FTE, co-located roles</li> <li>Products defined</li> <li>Tools ready</li> <li>Coaching</li> </ul>	<ul style="list-style-type: none"> <li>Teams self organizing</li> <li>Supporting roles</li> <li>Metrics in place</li> </ul>	<ul style="list-style-type: none"> <li>Teams self organizing &amp; managing</li> <li>Productive retrospectives occurring</li> </ul>
	4 weeks	4 weeks	4 weeks



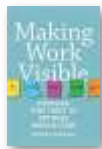
**This experience did not work out. Yet if the problems sound familiar:**

- Think global, not just local optimization
- Reduce Handoffs / Dependencies
- Visualize work and issues
- Sometimes bigger teams might be better
- Think products not projects

## Next Steps, Questions

**Get in touch:**

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Visualizing Dependency Problems



Product vs. Project Development

