Business Value Estimation

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AGILE LEARNING LABS
Business Value
Myths & Misunderstandings
Participants: ____________________________

Facilitator: ____________________________
Participants: Stakeholders

Facilitator:
Participants:
Stakeholders

Facilitator:
Product Owner
This AGILE House
LET'S PLAY
Part 1

Start the game with a stack of cards. One item per card.
First Move

Less Biz Value

More Biz Value
Then

Pass the stack of cards to the next player
Second Move

More or less valuable?
Second Move

More valuable

Less Biz Value

More Biz Value
Second Move

Less valuable

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Then

Pass the stack of cards to player #3
Third Move

Now things get more interesting
Third Move

Question:
Do I agree with the order?
Third Move

No – Don’t Agree

Less Biz Value

More Biz Value
Third Move

No – Don’t Agree
Third Move

Yes – Play the next card
Third Move

Yes – Maybe it goes here
Third Move

Yes – Or Here

More Biz Value

Less Biz Value
Third Move

Yes – Or Here

Less Biz Value | More Biz Value
Then

Pass the stack of cards
To the next player
Moves 4 to N

Move one card

OR

Insert one card
All Cards on Table

Move one card OR “Pass”
Part 2: the numbers come out
LETS PLAY
New Cards To Add
First Move

(-) Above and left of the leftmost card
Then

Pass the stack of cards to the next player
Second Move

Place the card next to the story with least + value
Then

Pass the stack of cards to the next player
Next Moves

Three Options:
Slide a number card
Add a number card
-OR-
Move a story card
Third Move

Question - Do I Agree?
Third Move

Slide a Number Card

(-) 1

Less Biz Value

More Biz Value
Third Move

Add a Number Card
Third Move

Move a story card
Next Moves

Three Options:
- Slide a number card
- Add a number card
- OR-
- Move a story card
Big Jumps

Big Jump In Value

Less Biz Value  More Biz Value
Big Jumps

Big Jump In Value
Big Jumps

Big Jump In Value

(-) 1 2 3 5

Less Biz Value

More Biz Value

O ∗ ≪ ≫
Most Stories Have #s

Simplify!

Less Biz Value

More Biz Value

(-) 1 2 3 5

O ★ ⋆ ❤ △
Columns

(-) 1 2 3 5

Less Biz Value

More Biz Value
Once Cards Span Range

(-) 1 2 3 5 8 13 21

Move one card -OR- “Pass”
Debrief
Credits...

Producers

Business Value Estimation Game
by Chris Sims & Laura M. Powers

Based on

Team Estimation Game
by Steve Bockman
Thank You!

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