



# **Agile Acquisition Not Acquisition for Agile**



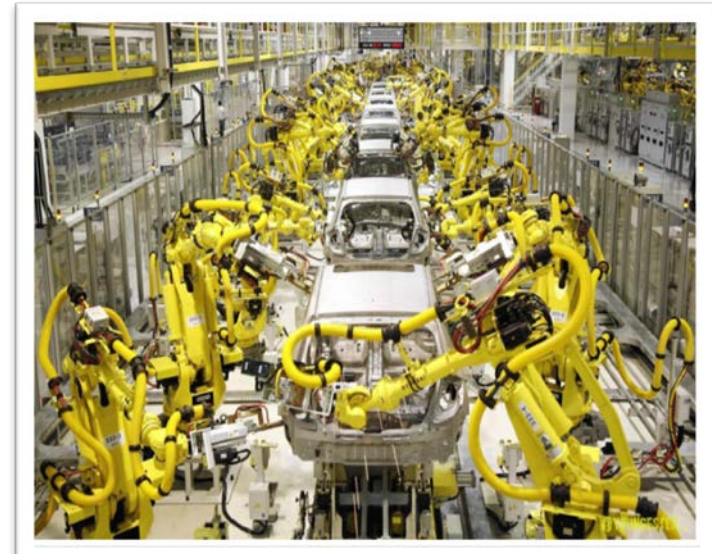
**U.S. Citizenship  
and Immigration  
Services**

# Acquisition of Agile vs Agile Acquisition



- Teams with existing process

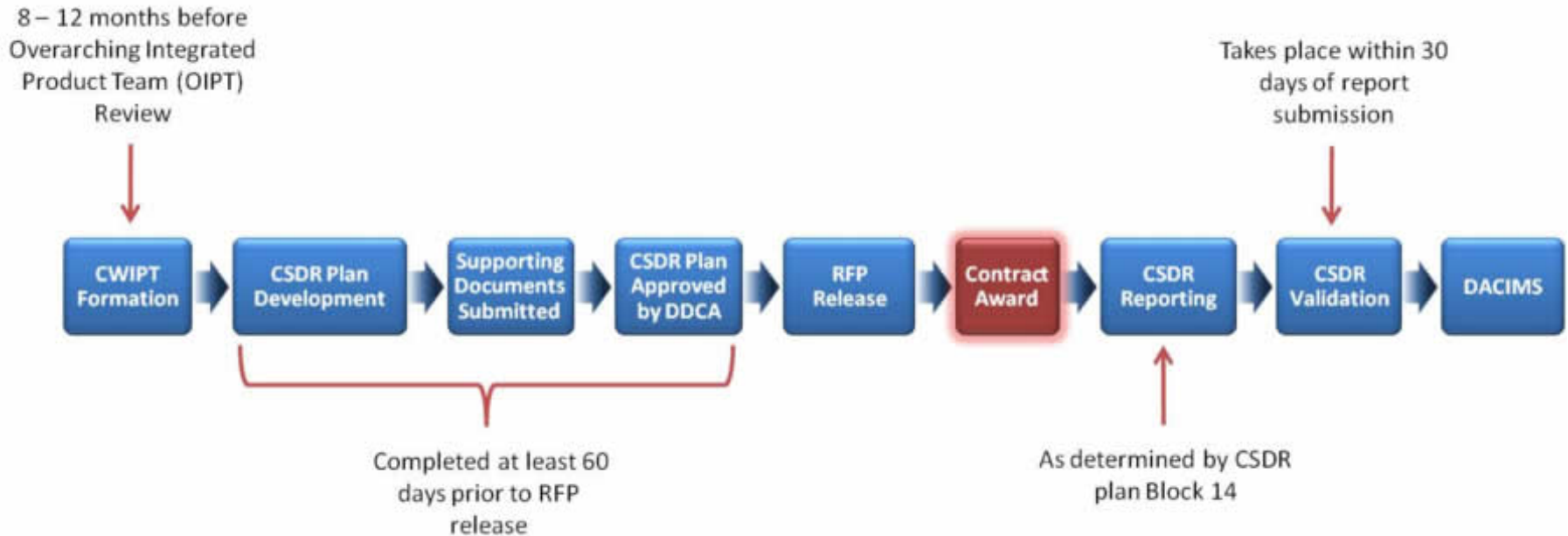
- Change how to get teams



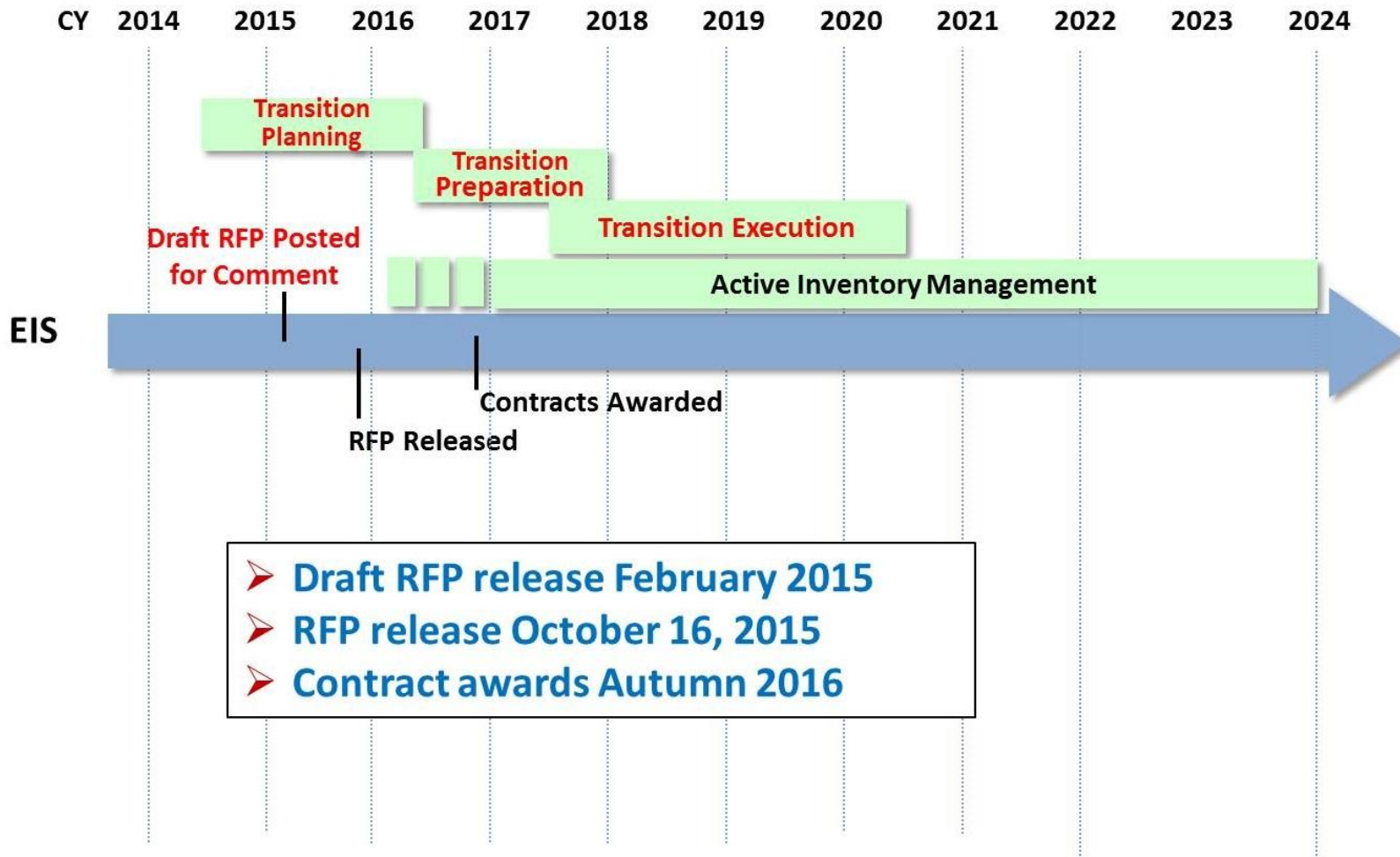
# Current Government Acquisition Process



- Long process – how long?
  - Under \$250,00 – 158 days
  - Over \$25 million – 669 days
- Protests
- Documentation and Review (over and over and over again)



# Example Award Schedule





## Major Blockers in federal procurement

# Best Contract for Agile?



- Firm Fixed Price
- Cost Plus Fixed or Award Fee
- Time and Materials
- Others

# Best Contract for Agile?



- Firm Fixed Price
- Cost Plus
- Time and Materials
- Other



# Goals of Acquisition Process



- **Delivery**
- **Fast Start**
- **Transitions**
- **Turn over at end**
- **Monitoring Performance**



# What experiments are we trying



- **Right people on the evaluation**
- **Orals**
- **Demos**
- **Limited pages**
- **Video**
- **Fixed Price, Variable Scope**
- **Multiple Contractors**

# What's next?



- **30 Day Procurement**
- **More demos**
- **Training**
- **No written**

# Questions?



**Joshua Seckel**  
**[Joshua.A.Seckel@uscis.dhs.gov](mailto:Joshua.A.Seckel@uscis.dhs.gov)**